



## About [FESTIVAL NAME]

[FESTIVAL NAME] is organized each year and spans over [#] days. Attendees from all over the world come to enjoy live music, community, and social activities.

[Event Details to include:

When: Date and time

Location

Mission statement

Social media statistics

Website visitor data

Historical information on the event

In-depth demographic information

What makes the event unique

Advantages to sponsoring]

We owe a great deal of our success to our generous sponsors.

## About [EVENT ORGANIZER]

[Short paragraph about the host organization]

## Testimonials

**Include testimonials from previous sponsors here**

## Sponsorship Packages

Silver Level - [\$\$\$\$] **\*Packages are examples, edit as needed\***

# Music Festival Sponsorship Proposal Template

**Tom Lunt,Eva Nicotra**



## **Music Festival Sponsorship Proposal Template:**

Event Sponsorship and Fundraising Tom Lunt, Eva Nicotra, 2018-11-03 Securing sponsorship and other sources of funding for events is becoming increasingly competitive making differentiation and delivery vital Event Sponsorship and Fundraising explores this complex area of event management drawing on both experiential marketing and consumer behaviour theories and developing critical insights on the dynamics of successful event sponsorship Its coverage includes professional guidance on prospecting for sponsors brand activation and evaluation as well as advice on relationship management proposal writing and pitching to potential sponsors Event Sponsorship and Fundraising places each of these concepts at the heart of the Integrated Marketing Communications Mix alongside cutting edge literature on the topic Written by two highly experienced industry practitioners both of which now teach on two of the UK s leading event management degree courses and supported by a comprehensive set of online resources this book is an invaluable go to resource for event management students tutors and professionals alike

**A Place to Remember** Bruce Scates, 2009-11-04 This book charts the Shrine s history from the first fatalities of the Gallipoli landing to the present day

*How to Get Sponsorships and Endorsements* Simon S. Tam, 2012-04-26 Building a relationship with a corporate sponsor is one of the most important things an organization needs to do in order to achieve its mission Sponsors can not only provide a source of income but also increased brand awareness volunteers and other valuable resources However marketing guru Simon Tam argues that the relationship can be so much more How to Get Sponsorships and Endorsements provides step by step practical advice on how to build sustainable mutually beneficial partnerships that can help your organization succeed Whether you are representing a non profit organization a musician in a band or an athlete looking for product and cash support this book will become a resource that you can turn to over and over again Get specific advice on how to Find the right sponsor for your organization Get information for the right contact at a company Approach potential sponsors Create an effective sponsorship proposal Follow up the right way Templates for solicitation emails silent auction propositions sponsorship packets reports for sponsors are also included

**Writing the Perfect Sponsorship Proposal** Liam Abramson, 2008

**Event Sponsorship** Bruce E. Skinner, Vladimir Rukavina, 2002-10-18 State of the art methods for finding securing and retaining the best corporate sponsors The authoritative guide to creating and closing deals with irresistible ROIs Event Sponsorship provides step by step guidelines for attracting signing and keeping sponsorship for any event including festivals conventions expositions sporting events arts and entertainment spectaculars charity benefits and much more This hands on resource presents successful strategies and tools for staying competitive in today s market by offering corporate sponsors the highest return possible on their investment Leading experts give real world advice for researching and targeting prospective companies developing a sponsorship marketing plan creating an effective proposal selling the sponsorship and negotiating a deal Learn how to bring increased sponsorship dollars to any event by Placing value on sponsorships Expanding the value of a sponsor Creating the

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**How to Write a Sponsorship Proposal** Robert Villegas,2015-09-02 Have you learned from experience that poorly produced sponsorship proposals lead to an under funded team or company If you have this chapter from my book Finding Sponsors is for you My goal is to provide you with some basic guidelines on what to communicate in order to produce a winning sponsorship proposal These guidelines will focus on what you should be presenting to your potential sponsor to make the best business case for involvement with your team or entertainment company **Submitting Your Sponsorship Proposal Online** Robert Villegas,2016-09-09 If you are involved in sponsor search for your team activity or project you have probably come across those companies that require you to fill out and submit an online form through the Internet Now you don t have to give up the effort of pursuing these companies This book takes the mystery out of online proposal submissions by providing you with 53 links to top companies that accept sponsorship proposals online Additionally you can also log on to a website that provides these links so you can use them while on your desktop [How Not to Promote Concerts & Music Festivals](#) Hal Davidson,2015 This huge step by step manual explains the complete process of planning promoting and producing both concerts and music festivals applicable to any kind of festival This amazing guide is full of insider advice promoter tips instructions procedures proven methods industry standards best practices forms lists web links contacts phone numbers concert and music festival business plans executive summaries one sheet overviews investor proposals vendor packets sponsor letters and proposals contracts scripts press releases diagrams itemized cost sheets industry facts and much more How to plan media schedules and advertising budgets how to negotiate buy and produce radio and TV spots newspaper and magazines ads billboards public relations promotions and web marketing techniques integrating email blasts e releases social networks mobile and viral marketing Learn how to communicate professionally How to negotiate talent buys contract indoor venues and outdoor sites site production details stage sound and lights production plan and budget security ticketing options box office operations and concert festival operations You ll reference a complete concert vocabulary and read about promoter s inside advice steering you away from the typical mistakes and misjudgments made by promoters Publisher s website **Get Corporate Sponsorship** ,2015-02-22 If you want to get or increase your fundraising this e book is a roadmap of pertinent steps for raising money from corporations Some of the secrets you ll learn inside include 11 types of

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*SPONSOR THIS! - The Step-by-Step Guide to Winning Sponsors For Your Events and Creative Projects* David Bates, 2025-09-04 Whether you're producing a live music showcase launching a podcast building a YouTube channel or growing a festival one question always comes up How do I pay for this The answer is sponsorship and it's closer than you think In *SPONSOR THIS The Step by Step Guide to Winning Sponsors For Your Events and Creative Projects* David Bates pulls back the curtain on the sponsorship world What seems mysterious or intimidating becomes simple clear and achievable This isn't theory it's a practical system that shows you exactly how to Count and prove your audience even if it's small Build a sponsorship inventory of everything you have to sell Price your packages without guessing Pitch with confidence through polished decks and emails Negotiate and close deals without underselling yourself Deliver onsite and online so sponsors feel the impact Create post event reports that secure renewals Scale from local showcases to festivals and beyond Blend live and digital into powerful hybrid sponsorship models Packed with real world examples templates and step by step guidance this book is a toolkit for anyone who wants to transform their creative project into a sponsor ready platform You don't need millions of followers You don't need to beg You don't need to guess You just need the right knowledge and after reading this book you've got it

*IEG Directory of Sponsorship Marketing*, 1994 **Sell Your Event!** Teresa Stas, 2020-10-15 Finally a book that hits that big gap between soliciting donations and raising hundreds of thousands for a mega event This book should be required reading for anyone serious about sponsorships but doesn't know how to get started Dan Cormany PhD Florida International University Do you need Sponsorship dollars for your Event but cannot seem to land it Do you feel overwhelmed and lost when it comes to finding Sponsors *Sell Your Event The Easy to Follow Practical Guide to Getting Sponsors* walks you through all the sponsorship steps including finding prospects and their contact information creating winning proposals and most importantly landing sponsorship deals You don't have to be Coachella to sell

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