

# MARKETING MANAGEMENT

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# **Marketing Management Kotler Powerpoint 13 Edition Book**

**Philip Kotler** 

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Marketing (ENG) Igor Nowé, 2025-03-25 How do you attract customers in a digital world What makes people choose one brand over another How do you create a strong marketing plan In a world where marketing is evolving faster than ever traditional models no longer offer all the answers Endless digital tools changing consumer behaviour and fierce competition make it easy to feel lost Without a clear structure marketing can seem complex and overwhelming Marketing Reinventing the Basics breaks down marketing into clear steps making key concepts easy to understand and apply This book offers a fresh perspective on how marketing has evolved and revisits core marketing principles like the SAVE model the Customer Decision Journey and the shift from product based to value driven marketing No prior knowledge is needed just the motivation to learn Perfect for educators and aspiring marketers seeking real world skills in a dynamic digital driven market To enhance your learning experience Marketing is accompanied by an AI chatbot enabling you to interact with the book s content ask personalised questions and explore tailored strategies for your brand **Enterprise Development in SMEs and** Entrepreneurial Firms: Dynamic Processes Ndubisi, Nelson Oly, Nwankwo, Sonny, 2013-02-28 In order to increase the economic opportunities available enterprise development plays a crucial role in the progression of socio economic development for small and medium enterprises Enterprise Development in SMEs and Entrepreneurial Firms Dynamic Processes explores the process of enterprise development and its reconstruction of entrepreneurial identities critical competencies as well as market turnaround for SMEs This book aims to be a critical resource in the understanding of enterprise strategies adopted and lessons learned for management development It is a successful resource for students researchers and professionals interested in the growth SMEs Marketing Igor Nowé, 2025-05-08 Hoe bereik je klanten in een digitale wereld Waarom verkiezen mensen het ene merk boven het andere Hoe stel je een sterk marketingplan op Marketing evolueert sneller dan ooit en traditionele modellen bieden niet langer alle antwoorden De opkomst van digitale tools veranderend consumentengedrag en toenemende concurrentie kan het lastig maken om het overzicht te houden Zonder een duidelijke structuur lijkt marketing al snel complex en overweldigend Marketing Reinventing the Basics brengt daar verandering in Dit boek deelt marketing op in overzichtelijke stappen waardoor kernconcepten helder en direct toepasbaar worden Het biedt een frisse kijk op moderne marketing en behandelt belangrijke principes zoals het SAVE model de Customer Decision Journey en de verschuiving van productgericht naar waardegedreven marketing Je hebt geen voorkennis nodig alleen de motivatie om te leren Ideaal voor studenten docenten en toekomstige marketeers die praktische vaardigheden willen ontwikkelen in een dynamische digitale wereld Om je leerervaring te verrijken wordt Marketing ondersteund door een AI chatbot Zo kun je interactief met de inhoud aan de slag gepersonaliseerde vragen stellen en strategie n op maat ontdekken voor jouw merk Marketing Gary M. Armstrong, Philip Kotler, 2007 How do we get you moving By placing you the customer in the driver's seat Marketing introduces the leading marketing thinking on how

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