

STRATEGIC MARKETING BLUEPRINT

Marketing Plan		
Introduction, mission, and corporate goals		
Target Audience		
<p>Demographics: Age, gender, social class, etc.</p> <p>Psychographics: Values, beliefs, needs, attitudes, etc.</p>		
Product		
<p>Product description: Name, features, benefits, etc.</p> <p>Value Proposition: What's in it for the customer?</p>		
Marketing Strategy		
<p>1. Market Segmentation: Dividing the market into groups of consumers with similar needs and characteristics.</p> <p>2. Target Marketing: Selecting one or more market segments to serve.</p> <p>3. Positioning: Creating a unique image and identity for the product in the minds of the target audience.</p>		
Budget Allocation		
<p>Marketing Strategy</p> <p>Product Development</p> <p>Distribution</p> <p>Promotion</p> <p>Research and Development</p> <p>Administrative Expenses</p>	<p>Product Development</p> <p>Distribution</p> <p>Promotion</p> <p>Research and Development</p> <p>Administrative Expenses</p>	<p>Product Development</p> <p>Distribution</p> <p>Promotion</p> <p>Research and Development</p> <p>Administrative Expenses</p>
Timeline		
<p>Year 1</p> <p>Year 2</p> <p>Year 3</p>	<p>Year 1</p> <p>Year 2</p> <p>Year 3</p>	<p>Year 1</p> <p>Year 2</p> <p>Year 3</p>
Marketing Metrics		

Marketing Blueprint List Building Success Every Time

Mark Steyvers



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your money This comprehensive guide has it all and will teach you everything you need to know to plan promote and present a conference

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