

NCE/LPC Exam Study Guide.

Ego's need for immediate gratification. - ans **Pleasure Principle**

The cause or _____ of abnormal behavior is difficult to determine in most cases. - ans **Etiology**

An individual who is happy, autonomous, & creative has reached _____. - ans **Self-actualization**

This is necessary from parents for children to develop healthy concepts. (Rogers) - ans **Unconditional Positive Regard**

Accomplished by rewarding success of desired behavior. - ans **Shaping**

Learning method involving the conditioning of new stimuli to existing responses. - ans **Classical Conditioning**

A behavior modification used to establish new behavior. - ans **reinforcement**

The designations "common," "personal," & "cardinal" refer to _____. - ans **Trait Theory**

Individuals are in an interactional relationship with their environment. - ans **contextual/worldview**

Freud believed human behavior is mainly motivated by the psychosexual energy called _____. - ans **libido**

Relearning by using a particular stimulus to establish a new, more adaptive response - ans **counter conditioning**

Idea that there are many different ways to interpret events, each one leading to different behaviors. - ans **Kelly's concept of Constructive Alternativism**

A severe psychological disorder involving loss of contact with reality. - ans **Psychosis**

Process of development and body change resulting from heredity rather than learning. - ans **Maturation**

Vicarious conditioning occurs through observed _____. - ans **modeling**

The unpleasantness of _____ motivates individuals to avoid or reduce inconsistencies in cognitive structure. - ans **cognitive dissonance**

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Table of Contents **Lpc Study Guide Classes**

1. Understanding the eBook Lpc Study Guide Classes
 - The Rise of Digital Reading Lpc Study Guide Classes
 - Advantages of eBooks Over Traditional Books
2. Identifying Lpc Study Guide Classes
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Lpc Study Guide Classes
 - User-Friendly Interface
4. Exploring eBook Recommendations from Lpc Study Guide Classes
 - Personalized Recommendations
 - Lpc Study Guide Classes User Reviews and Ratings
 - Lpc Study Guide Classes and Bestseller Lists

-
5. Accessing Lpc Study Guide Classes Free and Paid eBooks
 - Lpc Study Guide Classes Public Domain eBooks
 - Lpc Study Guide Classes eBook Subscription Services
 - Lpc Study Guide Classes Budget-Friendly Options
 6. Navigating Lpc Study Guide Classes eBook Formats
 - ePub, PDF, MOBI, and More
 - Lpc Study Guide Classes Compatibility with Devices
 - Lpc Study Guide Classes Enhanced eBook Features
 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Lpc Study Guide Classes
 - Highlighting and Note-Taking Lpc Study Guide Classes
 - Interactive Elements Lpc Study Guide Classes
 8. Staying Engaged with Lpc Study Guide Classes
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Lpc Study Guide Classes
 9. Balancing eBooks and Physical Books Lpc Study Guide Classes
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Lpc Study Guide Classes
 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
 11. Cultivating a Reading Routine Lpc Study Guide Classes
 - Setting Reading Goals Lpc Study Guide Classes
 - Carving Out Dedicated Reading Time
 12. Sourcing Reliable Information of Lpc Study Guide Classes
 - Fact-Checking eBook Content of Lpc Study Guide Classes
 - Distinguishing Credible Sources
 13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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