

Mother's House Cleaning Service

Executive Summary

Opportunity

Problem

The wealthy single income families, and affluent double income families, of Clearly, Wa are in need are a house cleaning service that is professional, trustworthy, and highly effective. Our services are well worth our fees.

Solution

Mother's House Cleaning Service's mission is to provide the customer with all residential cleaning services in an environmentally sound, completely trustworthy, and professional manner. We exist to attract and maintain customers. When we adhere to this maxim, everything else will fall into place. Our services will exceed the expectations of our customers.

Market

Mother's House Cleaning Service will be focusing on two upper socio/economic groups. The first is the affluent where only one spouse works. Although the other spouse is at home and has time to clean, he/she chooses not to.

Our second segment of the market that we are targeting is the two income family. Both spouses work long hours and have no time to clean or do laundry. Further it is essential that we are trustworthy and professional. We will be given a key to gain entry to a empty house. We take that trust very seriously.

Competition

The residential house cleaning niche is a subset of the larger cleaning business. The residential house cleaning market is serviced predominately by independent companies. There are however, a few large franchises. Residential services are divided into a couple of different categories, maid or house cleaners, carpet cleaners, window cleaners, and a variety of other services that are required on a less frequent basis. They are far more restricted in their range of offered services relative to the commercial janitorial services.

Why Us?

We are a high end house cleaning service that can be completely trusted in client's home. MHCS will offer a wide range of services to the residential client, from general room cleaning, to laundry, to child/pet disasters.

Mother S House Cleaning Service Sample Plan

RJ Shavelson



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