



The ultimate guide to
setting up a successful
Artist Management practice

ARTIST MANAGEMENT MANUAL

How to build your career as
an Artist Manager

By Jeremy Seaborn

Music Artist Management Manual

**James Duff Brown, Stephen Samuel
Stratton**



Music Artist Management Manual:

This Business of Artist Management Xavier M. Frascogna, Jr., H. Lee Hetherington, 2004-11-01 This authoritative reference on artist management in the music industry is the standard for all phases of managing a musician's career from both the artist's and manager's point of view. This substantially updated edition covers the major changes that have transformed the business world and music industry over the past six years. Particular emphasis is given to the impact of the Internet including the MP3 controversy and its lingering ramifications, copyright licensing on the Web, navigating trade identity issues on the Net, domain names and the high tech fight against cyberpiracy. Included are real world examples as well as new interviews with top booking agents, personal managers, concert promoters, record company executives, road managers and artists. For aspiring and professional managers in the music entertainment field as well as musicians, music publishers and record company personnel. Winner of the prestigious ASCAP Deems Taylor Award for excellence in music publishing. This replaces 0 8230 7705 5 which sold more than 25 000 copies.

Managing Your Band Steve Marcone, Dave Philp, 2021-06-24 *Managing Your Band: A Guide to Artist Management* is your go-to guide for artist management in the new music industry, especially independent artists taking the DIY route. Industry insiders Steve Marcone and Dave Philp tackle the work and knowledge required of an artist manager and band member, focusing on earning revenue from an artist's three major revenue streams: songwriting and publishing, live performance and recording. The book investigates the roles of the many industry intermediaries, illustrating how many of today's artists, including DIY artists, function as their own entertainment companies. This seventh edition includes updated information for the twenty-first century artist and manager, including key information on the impacts of COVID-19 on the industry. New sections and chapters include: The twenty-first century DIY manager; The live ecosystem; Music publishing; Social media; Analytics offered by streaming services. Each chapter includes learning objectives, a summary and suggested projects for course usage. For access to the free instructor's manual which includes a sample syllabus and test questions, please email textbooks@rowman.com.

Artist Management Guy Morrow, 2018-04-17 Artists are creative workers who drive growth in the creative and cultural industries. Managing artistic talent is a unique challenge, and this concise book introduces and analyses its key characteristics. *Artist Management: Agility in the Creative and Cultural Industries* makes a major contribution to our understanding of the creative and cultural industries of artistic and managerial creativities and of social and cultural change in this sector. The book undertakes an extensive exploration of the increasingly pivotal role of artist managers in the creative and cultural industries and argues that agile management strategies are useful in this context. This book provides a comprehensive and accessible account of the artist-manager relationship in the twenty-first century. Drawing from research interviews conducted with artist managers and self-managed artists in five cities: New York, London, Toronto, Sydney and Melbourne, this book makes an original contribution to knowledge. Nation-specific case studies are highlighted as a means of illuminating various thematic

concerns This unique book is a major piece of research and a valuable study aid for both undergraduate and postgraduate students of subjects including arts management creative and cultural industries studies arts entrepreneurship business and management studies and media and communications Music Artist Managers Guy Morrow,2024-07-05 To what extent is it possible to do good work in music artist management Drawing upon original research this shortform book explores and evaluates motivation remuneration and equity stakes within the music industries The author ponders the apparent managerial exodus from the music industries and whether this brain drain could be addressed by providing better remuneration via equity Based on evidence from Australia the book illuminates how pay in this sector has remained flat despite increasing responsibility Emphasising the quality of the subjective experience of music artist managers this concise book provides readers with new insights into the important role managers play in the music business The result is a book that will be useful reading for academics and reflective practitioners *This Game of Hip Hop Artist Management* Walt F.J. Goodridge,2021-06-10 Managing Hip Hop artists is NOT the same as managing artists in any other genre It s unique There are cultural differences industry differences and global differences you need to be aware of if you are to be successful I know because I ve done it Learn the business basics as well as the unique success attitude and strategies you need in order to master the game 220 pages 8 x 10 ISBN 978 0974531335 Read more at www.hiphopentrepreneur.com **Artist Management for the Music Business** Paul Allen,2022-03-20 Anyone managing an artist s career needs to be well versed and have a savvy understanding of the moving parts of the music business Learn how and why those moving parts move as well as how to manage and navigate a music based career Artist Management for the Music Business gives a comprehensive view of how to generate income through music and how to strategically plan for future growth The book is full of valuable practical insights It includes interviews and case studies with examples of real world management issues and outcomes Updates to this new edition include a new chapter for independent self managing artists expanded and updated sections on networking social media and streaming and a basic introduction to data analytics for the music business This book gives access to resources about artist management and the music business at its companion website www.artistmanagementonline.com *Musical Times and Singing Class Circular* ,1898 **Musical Observer** ,1917 **Catalog of Copyright Entries. Third Series** Library of Congress. Copyright Office,1964 Includes Part 1 Number 1 Books and Pamphlets Including Serials and Contributions to Periodicals January June **Jugaad Time** Amit S. Rai,2019-01-31 In India the practice of jugaad finding workarounds or hacks to solve problems emerged out of subaltern strategies of negotiating poverty discrimination and violence but is now celebrated in management literature as a disruptive innovation In *Jugaad Time* Amit S Rai explores how jugaad operates within contemporary Indian digital media cultures through the use of the mobile phone Rai shows that despite being co opted by capitalism to extract free creative labor from the workforce jugaad is simultaneously a practice of everyday resistance as workers and communities employ hacks to oppose corporate caste and gender power Locating the

tensions surrounding jugaad as both premodern and postdigital innovative and oppressive Rai maps how jugaad can be used to undermine neoliberal capitalist media ecologies and nationalist politics

The Purchaser's Guide to the Music Industries ,1963 *The Musical Times and Singing-class Circular* ,1878 Managing Your Band Stephen Marcone,2003

According to Dr Stephen Marcone personal management is still the weakest link in a music business that operates by fragmenting its product This comprehensive new edition includes an updated recording agreement with current industry language and a sample merchandising agreement takes into account the many changes in concert promotion and features descriptions of new legal battles Use this book as a helpful reference for touring publicity contracts marketing trademarks copyrighting enhancing creativity and much more Straight forward and up to date this is an easy to understand and all encompassing primer for aspiring bands and managers Walter O Brien Owner Concrete Management Inc manager of Pantera and others Dr Stephen Marcone is Director of Music Graduate Studies and Professor of Music at William Paterson University in Wayne New Jersey *Artist Management for the Music Business 2e* Paul Allen,2012-10-12 Artist Management for the Music Business provides clear in depth information on what to do as an artist manager and how to do it preparing the reader for the realities of directing the careers of performers in the risky but rewarding music business The book prepares the reader for a successful career looking at the application of classic management theory to artist management featuring profiles of artist managers an exclusive and detailed template for an artist career plan and samples of major contract sections for artist management and record deals Updated information including a directory of artist management companies is available on the companion website Artist Management for the Music Business is written for record industry employees who want to know both what to do as a professional artist manager and how to do it as well as for all students studying music business or industry programs Key industry insight for both the new and experienced artist managers Exclusive planning and management tools Successful career strategies for managers and the artists they manage Fully cited text from literature personal interviews and personal experience of the author Career and business planning for the artist manager including fully detailed and exclusive career plan template for an artist

The Standard Periodical Directory ,1977 This directory may be used to identify specialized trade journals as possible sources of business information or advertising

Musical Courier and Review of Recorded Music ,1913 School ,1912 **Managing Your Band 5th Ed** marcone,2010-09-27

An advanced text concerning artist management in the music and entertainment industry Includes new business models and 360 deals and focusing on the entrepreneurial aspect of the career Chapters include contracts touring marketing merchandising legal battles The appendix includes a comprehensive list of related websites

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Unveiling the Magic of Words: A Overview of "**Music Artist Management Manual**"

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