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designers as licensor properties. This is a small but growing segment of the licensing marketplace Updated listing of licensing agents and consultants actively working in the industry New Appendix containing the latest reported court decisions with respect to royalty rates in all facets of the industry including consumer products computer technology telecommunications plant patents biotechnology video games music and reasonable royalty rates **Licensing Royalty Rates** Gregory J. Battersby, Charles W. Grimes, 2008 A must have bargaining tool to maximize your royalty rates for licensing properties Licensing Royalty Rates provides the in depth guidance you need on every step of determining a proper royalty rate It s a handy one volume reference tool that provides detailed royalty rates for 1 500 products and services in ten different licensed product categories art celebrity character entertainment collegiate corporate designer event music nonprofit and sports The all new data in Licensing Royalty Rates was compiled using information from the U.S. Patent and Trademark Office The information is carefully reviewed by a blue ribbon panel of expert licensing consultants who are uniquely qualified to know what the appropriate rate range is for specific properties in each licensing category It's organized into four timesaving sections royalty rate listing alphabetically by licensed product royalty rate listing by international trademark class checklist of licensed products and services and comprehensive list of licensed products and services to give researchers fast access to comprehensive statistical and analytical data Licensing Royalty Rates, 2013 Edition Gregory J. Battersby, Charles W. Grimes, 2012-12-01 Knowing the going royalty rate for virtually any product is as simple as reaching for the newly published Licensing Royalty Rates 2013 Edition This information packed report details the royalty rates for over 1 500products and services in ten lucrative licensed product categories art celebrity character and entertainment collegiate corporate designer event sports nonprofit and music Setting a royalty rate too high can scare away potential licensees whileaccepting a lower rate can cost licensors hundreds of thousands of dollars Licensing Royalty Rates 2013 Edition provides all the information youneed to calculate the right rate every time The data in Licensing Royalty Rates is compiled using information from the U S Patent and Trademark Office After careful review by blue ribbon panel of expert licensing consultants uniquely qualified to knowwhat the appropriate rate range is for specific properties in each licensingcategory the information is organized into four time saving sections that give researchers fast access to comprehensive statistical and analytical data Royalty rate listing alphabetically by licensed product provides adetailed alphabetical listing of products and their suggested rate rangeacross all product categories Royalty rate listing by international trademark class lets you quicklyidentify subtle royalty rate differences between similar products withinspecific international trademark classes Checklist of licensed products and services offers a quick reference toproducts with a high potential for licensing Comprehensive list of licensed products and services presents adetailed list of all surveyed products and services within a trademark classfor preparing intent to use trademark applications This detailed information gives both beginning and more experienced licensing professionals the confidence needed to negotiate the maximum allowable rateregardless of the product the market and the parameters of the

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