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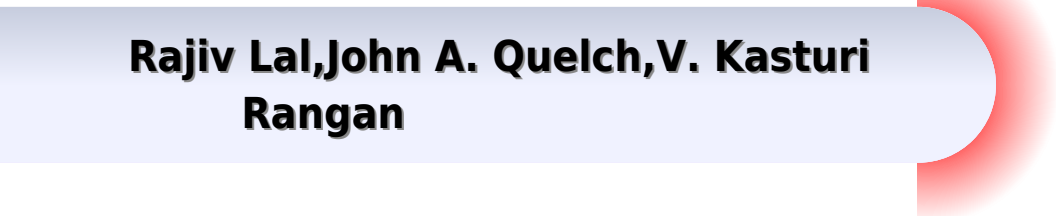
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CRM at the Speed of Light, Third Edition: Essential Customer Strategies for the 21st Century Paul Greenberg, 2004-08-16. Updated to reflect the major changes in Customer Relationship Management (CRM) in the last few years, this third edition of *CRM at the Speed of Light: Capturing and Keeping Customers in Real Time* is a must-read for executives looking to leverage the latest technologies on the market to reach and retain customers. Learn CRM concepts, discover what tools are available and which ones are suitable for your business, and get practical expert advice on avoiding common pitfalls.

Marketing Richard T. Hise, 1986.

Marketing Management Douglas J. Dalrymple, Leonard J. Parsons, 1995. This popular and comprehensive book focuses on all aspects of planning, coordinating, and executing marketing strategy. It explains the main terms and concepts associated with marketing management. Cases have been integrated into the text to provide readers with opportunities to apply what they have learned by solving realistic marketing problems. Most of the cases and examples are global in scope. The new edition also contains completely updated references.

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