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Management Consulting Today and Tomorrow Flemming Poulfelt, Thomas H. Olson, 2017-09-01 This new edition gathers more than 22 experts to outline the theory behind consulting providing insight into change processes and management issues in the field The business of consulting has grown faster than most other businesses due not only to increased demand by clients but also to the innovative capabilities of numerous consulting firms as they develop new services Divided into six parts the book introduces readers to the consulting industry addressing the major practice areas contexts and implementations of the field Significant updates detail the effect of the economic troubles between 2004 and 2010 and then 2010 and now analyze the market response to consulting in recent years and provide a more thorough understanding of how consulting is applied in the different areas of a business such as operations marketing and finance Introductions written by the editors offer further insight into the themes and learning goals of each section helping readers to recognize the elements of a successful consultation and utilize their new skill set The text concludes with a look at the future of consulting with regards to ethics standards and how strong manager client relationships contribute to financial growth Readers will also learn how the developing field of entrepreneurship creates new economic structures and job opportunities Practitioners consultants clients faculty and students of business and management will learn not only how to consult but also gain the skills needed to adapt to and lead organizational change giving them a competitive edge when they enter the field

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Lecturer in Strategy and Entrepreneurship at Teesside Business School University of Teesside where he teaches and researches in strategy entrepreneurship and decision theory He is also the author of two other Financial Times Prentice Hall textbooks Strategic Entrepreneurship 3rd edition 2004 and the FT Corporate Strategy Casebook 2000

Understanding Organisation Development Paul Tosey, 2017-07-03 Understanding Organisation Development is essential reading for students studying Organisation Development OD as part of a wider HR degree or professional qualification is the core textbook for the CIPD level 5 Unit 5UOD and is ideal for professionals looking for a solid theoretical grounding that they can apply in practice With a clear and accessible format it will enable readers to understand and analyse the concept of Organisation Development OD and its relationship with learning and development L D and develop their understanding of the evolution of OD in contemporary organisations and its role in contributing to major organisational change Working step by step through the broad framework of OD Understanding Organisation Development takes the reader through its concept and purposes historical development the relationship between OD and HRM the different models of OD and the common processes involved This essential text will give you a thorough understanding of the knowledge skills and behaviours required to function effectively in an OD practitioner role

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when corporate choices and actions are driven by connected stakeholder interests A case study of the pharmaceutical industry in the UK and Germany is presented to reveal how decision makers in this particular sector are responding to their context specific management challenges The research findings are subsequently employed to examine and revise a pre specified stakeholder management framework which was previously developed by the author The proposed updated framework is the book s main conceptual contribution By depicting a set of inclusive integrated and inter related steps it is intended to provide an innovative comprehensive practical toolkit for stakeholder management As such it is designed to help decision makers to attain the greatest possible outcome from the resources they invest by consciously basing their choices not merely on the impacts for their shareholders but also and more holistically for a broader range of stakeholders Ultimately the book demonstrates how optimally harmonised stakeholder management can serve as a powerful catalyst for unlocking viable business opportunities which serve the interests of business and society

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