

Letter of Intent for a Business Transaction

TO: Holcim Cement
FROM: Davao Unified Corporation AKA The Paper Tree
DATE: February 14, 2012
SUBJECT: Intent To Do Long-Term Business With Your Company

Dear Mr. Billy Nudas:

We are Davao Unified Corporation ("DUC"), also known as The Paper Tree. Our company is engaged in the importation, manufacturing, distribution and trade of various paper and office supplies as well as some selected grocery items.

Our company would like to offer this letter of intent ("Letter"), outlining the mutual intent of both parties to enter into the following business transaction between DUC and Holcim in regard to: supplying your company with its paper, office supplies, printing requirements and pantry goods.

This letter sets forth the terms and conditions that DUC seeks to use as material terms for the proposed agreement. This letter supersedes in its entirety any and all communications that previously occurred between the parties. This letter is non-binding and requires further consideration and a final contract or agreement as executed by the parties in order to be held legally enforceable.

The Terms and Conditions proposed are as follows:

:

DUC aims to satisfy Holcim's need for a reliable, fast, friendly and cost-effective vendor of paper, office supplies, printing and pantry goods. To do this, DUC will have to rely on close relationships and open communication with Holcim as well as implement best practices that it has learned through years of doing business and use the best possible processes and technologies to enable the best possible service and prices for Holcim.

In order to effectuate this transaction the parties agree to complete the respective tasks, obligations, or requirements:

DUC Agrees To:

- Abide by the policies of Holcim
- Extend price guarantees as agreed upon by both parties. Price guarantees are usually extended for non-volatile products, examples of which include non-paper office supplies, non-petrochemical-based products as well as non-agricultural-based products.
- Extend credit terms of 45 days and credit line of P100,000 per month.

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Due Diligence in Business Transactions Gary M. Lawrence, 2024-11-28 This desk book presents a complete overview of the due diligence process and gives attorneys legal assistants and allied professionals the tools they need to conduct more efficient investigation The ABA Guide to International Business Negotiations James R. Silkenat, Jeffrey M.

Aresty, Jacqueline Klosek, 2009 This book provides fundamental strategies every lawyer should know before going into e commerce based international negotiations including How to build trust in negotiations while using internet communications technologies Negotiating with governments Cultural background and overviews of legal systems for specific countries Substantive laws regulations which impact negotiations Special comments on use of internet technology in negotiations Negotiating across cultures in the digital age Current issues in negotiating business agreements online Online alternative dispute resolution A Practical Guide to Commercial Real Estate Transactions Gregory M. Stein, Morton P. Fisher, Marjorie

P. Fisher, 2008 Make sure the real estate deal is handled correctly each step of the way This comprehensive guide covers all aspects of a commercial real estate transaction and offers advice commentary and forms to expertly negotiate and close the deal This revised edition features new forms and covers recent changes in law and practice including the USA Patriot Act anti money laundering laws the subprime mortgage crisis and terrorism and hurricane insurance Includes CD ROM

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confidently sell your small online business Whether you re looking to move on to new ventures or simply retire you ll be equipped to maximize the value of your hard work and investment Transform your understanding of business valuation and selling and set yourself up for future success **The Warren Fox Group's Guide to Investment Banking** Gerald Ross,2025-02-14 The Warren Fox Group s Guide to Investment Banking is a step by step instruction manual for young professionals to leverage as they begin their careers on Wall Street The goal of this book is to provide an exact blue print on best practices from breaking into the industry to executing client mandates and closing deals This book is unique as it is not an academic text written about the underpinnings of valuation theory Rather it is a practitioner s guide written by Investment Bankers for Investment Bankers The text pinpoints the daily procedures that one should expect throughout the lifecycle of an Investment Banker Finishing this book gives the reader a better perspective on how Investment Bankers see the world how they conduct interviews how they prioritize their day how they win client mandates how they manage capital markets processes how they pitch investors how they close deals and how they get paid About the book Gerald Ross is a trusted contributor to The Warren Fox Group The Warren Fox Group is a consortium of Investment Banking professionals that have created a media and education platform dedicated to breaking down the barriers of Wall Street The Warren Fox Group posits that the financial community is built wholly on trust but for some reason Wall Street is shrouded in mystery The vast majority of people have no formal financial education and know very little of what actually goes on in our nation s financial institutions The finance community is highly selective prestigious and far from inclusive which only adds to the general public s suspicion of Wall Street The mission is to educate the next generation of Wall Street professionals through our various forms of media and to inspire a passion for helping clients achieve their goals in the capital markets

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