

# NAPSRx

NATIONAL ASSOCIATION OF PHARMACEUTICAL  
SALES REPRESENTATIVES



## PHARMACEUTICAL SALES TRAINING MANUAL

Revised 16th Edition

# Napsr Sales Training Manual

**National Society of Sales Training  
Executives**



## **Napsr Sales Training Manual:**

*C. N. P. R Pharmaceutical Sales Training Manual* N.a.p.s.r,2017-11-17 The NAPS Rx s CNPR Pharmaceutical Sales Manual prepares students for their CNPR exam while providing the vocational knowledge needed for anyone looking to break into the pharmaceutical industry The CNPR manual covers many subjects recommended for any entry level candidate

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