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Joachim Schwanitz Managing Director Huth's Kaffee Feinkost Germany **Marketing, Principles & Perspectives** William O. Bearden, Thomas N. Ingram, Raymond W. LaForge, 2001 **Cases in Marketing Management and Strategy** John A. Quelch, 1996 For senior year undergraduate Marketing courses and first year MBA courses in Marketing International Asian Business The book provides a broad based approach to Asia Pacific marketing case studies Cases include studies on products and services consumer and business markets profit and non profit organizations Asian firms operating within and outside of the region as well as non Asian companies operating in Asia small and large enterprises manufacturing and trading businesses and low and high technology industries Marketing W/PowerWeb Michael J. Etzel, Bruce J. Walker, William J. Stanton, 2001 Etzel Walker Stanton's Marketing 12th Edition will continue to be a low cost alternative in a paperback format now including free access to PowerWeb It incorporates technology throughout in text and boxed examples chapter opening cases and part ending cases This book was the first to incorporate WWW addresses and in this edition the authors go well beyond that with an in depth look at how companies are making technology an important part of their successful marketing strategies The authors have also made it a priority to integrate other important and current themes such as global marketing customer relationships small business and entrepreneurship In this edition the global marketing chapter was moved to the first part of the book chapter 3 to introduce its importance early Global examples and coverage are then integrated throughout This edition offers a completely new design a revised supplements package a new interactive web page and a special package with Annual Edition online *Marketing Information* Hiram C. Barksdale, Jac L. Goldstucker, 1995

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