

## Content Marketing Foundations: Content Marketing Strategy

Study Guide and Workbook



## Section Overview

Content marketers who have documented strategies are consistently seen to be more effective. A written strategy can bring cohesion to an otherwise complex process of creating marketing content. It's vital to create a systematic method of creating content, and it's equally vital to measure the effectiveness of your efforts. See how to structure your documented strategy so that you are able to provide proof of concept to your upper management and so that your team is ready to execute on this plan efficiently.



## Objectives and Learning Outcomes

After completing this module you should be able to do the following:

- Outline the steps needed to create a content strategy for your organization
- Describe the importance of various parts of a content plan including listening, measuring. assigning tasks, and securing budget
- Choose the channels that are most suitable to complement your content
- Prioritize and plan content ideas around your company's biggest opportunities

# **Marketing Guide Workbook**

**Scott Flora** 

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