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# Marketing The Core 3rd Edition

**Philip R. Cateora, John L. Graham**



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*Harvard Business School Core Collection* Baker Library, 1999 International Marketing Philip R. Cateora, John L. Graham, 2005 The undisputed leader in international marketing this book pioneered the environmental cultural approach to the field It concentrates on explaining how a nation's culture and environment should be central to any marketing strategy Hot topics are also emphasized including Strategic International Alliances Green Marketing TQM the Japanese distribution system NAFTA the Commonwealth of Independent States and much more **Marketing Research** Joseph F. Hair, Robert P. Bush, David J. Ortinau, 2006 Marketing Research 3 e takes an application oriented approach providing students with the tools and skills necessary to solve business problems and exploit business opportunities This book is unique from any other in the market in three significant ways First it provides a greater balance between primary and secondary information and the techniques and methods that underpin these two important types of data Second it offers in depth coverage of the critical research tools and skills that will be required of today and tomorrow's marketing researchers and business decision makers

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