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Marketing: the Core William Rudelius, Arsenio Bonifacio, Roger A. Kerin, Carol Bureau, Steven W. Hartley, 2018-01-31 Kerin *Marketing The Core* provides students and instructors with a fresh and exciting introduction to marketing The Fifth Canadian Edition builds on the strengths of the previous editions adding new elements that make the material even more interactive engaging and relevant *Marketing The Core* is designed so that students learn and enjoy learning about marketing It is current It is real It reflects marketing in Canada **Strategic Marketing for High Technology Products** Thomas Fotiadis, 2018-05-08 In order for High Technology HT companies to tackle contemporary demanding market challenges they frequently deploy time reduction strategies with respect to product launch Marketing of technology related products and

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Strategic Marketing Problems Roger A. Kerin, Robert A. Peterson, 2007 This best selling book is dedicated to the development of decision making skills in marketing It introduces concepts and tools useful in structuring and solving marketing problems while extensive case studies provide an opportunity for those concepts and tools to be employed in practice Consisting of 10 chapters and 44 cases that feature contemporary marketing perspectives and practices this book covers the topics of marketing management its foundations financial aspects decision making and case analysis opportunity analysis market segmentation and market targeting product and service strategy and brand management integrated marketing communication strategy and management pricing strategy and management the control process and comprehensive marketing programs For marketing executives and professionals **Organizational Improvisation** Ken N. Kamoche, Miguel Pina e Cunha, Joao Vieira da Cunha, 2002 Thought provoking papers on the relatively new field of organizational improvisation which consider the pressures on organizations to react continually to today s ever changing environment *American Book Publishing Record* , 2003

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