

Table 1.8. Top 25 Industry Rankings of 1987—From the Most Study—The Sports Industry has moved up from 23rd to 11th Rank in Ten Years

Industry	Value	Industry	Value
1. Real Estate	\$60.0	14. Information technology and equipment	\$18.4
2. Retail Trade	\$58.0	15. Insurance carriers	\$15.4
3. Wholesale Trade	\$47.0	16. Food and kindred products	\$13.4
4. Health Services	\$45.0	17. Trucking and warehousing	\$13.4
5. Construction	\$27.0	18. Legal services	\$10.4
6. Business Services	\$25.0	19. Printing and publishing	\$8.7
7. Hospital Institutions	\$25.0	20. Motor vehicles and equipment	\$8.7
8. Airlines	\$24.0	21. Agricultural and allied products	\$8.4
9. Other Services	\$18.0	22. Finance	\$8.4
10. Telecommunications	\$18.0	23. Security and commodity markets	\$7.8
11. SERVICES	\$18.0	24. Oil and gas products	\$6.7

Source: The Most Study, 1987

different methodologies. Still, these studies give us vital information about our industry.

The Most study also listed a different segment of the industry. Note that again, participant sports and sporting goods ranked in the larger two segments of the industry. This is important to note because as you will see in the next studies, a similar pattern will emerge.

Table 1.9. From the Most Study—Sport Industry Segment Rankings

Segment	Value
1. Sporting goods, footwear, apparel	\$77.2 billion
2. Participant sports	\$52.2 billion
3. Sports facilities	\$19.4 billion
4. Construction	\$17.8 billion
5. Sponsorship, entertainment, media, TV, newspapers	\$7.9 billion
6. Administrative organizations	\$6.3 billion
7. Training centers, other games, sports books, magazines	\$3.0 billion
8. Communications and networks	\$2.4 billion
9. Betting	\$2.0 billion

Source: The Most Study, 1987

The SportsBusiness Journal Study, 1999

In 1999, a 19th study was conducted. This one was done by the *SportsBusiness Journal* (SBJ). This study estimated the size of the industry to be \$214 billion ("The Numbers," 1999). This study was widely cited during that period of time and unfortunately became the label of the size of the industry. This label was wrong because the *SportsBusiness Journal* study did not include the whole of the sports business industry—it was highly selective and included only four main professional sports leagues and some of the businesses associated with operating those professional sports. Additionally, at that time it was determined that this study showed the value reported was "twice the size of the press industry and seven times the size of the movie industry" (Adams, 2004). While it would be fair to say that the true picture of the industry could be determined to be larger than the movie industry and the press industry at that time, it was not accurate to claim that the study was showing the size of the whole industry.

Tables 1.10 and 1.11 show the information from the SBJ study. Table 1.10 shows the rankings of industries, with the sports business industry appearing as the 16th largest industry. Table 1.11 shows the segments of the industry that were included in the SBJ study. It is important to point out that although this study was limited to a very small part of the industry—four main professional sports leagues—the economic size reported placed it in 16th place among the largest industries in the U.S.

When you compare this study to the previous studies, you can see that the SBJ study included the broadest segment of the industry. Their study was limited to organized sports that they defined as "professional sports" and their related industries.

Table 1.10. The SportsBusiness Journal Study—Rank of Industry

Industry	Value
1. Real Estate	\$600 billion
2. Retail Trade	\$274 billion
3. Health Care	\$260 billion
4. Banking	\$248 billion
5. Transportation	\$244 billion
6. SERVICES—telecommunications	\$214 billion
7. Communications	\$212 billion
8. Public Utilities	\$212 billion
9. Agriculture	\$132 billion
10. Mining	\$121 billion
11. Motor vehicles and equipment	\$88 billion
12. Motion Pictures	\$81 billion

Source: The 19th study, *SportsBusiness Journal*, December 16–18, 1999

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