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Xavier Niel, Olivier ROLAND



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Le personal MBA Josh Kaufman, 2013-09-09 La bible du business pour faire décoller votre carrière sans passer par la case MBA Ne rangez ce livre sous aucun prétexte Josh vous emmène dans un voyage des plus utiles travers tous les concepts clés du monde des affaires Seth Godin auteur de *La vache pourpre* et autres succès Peu importe ce qu'on vous dira un MBA n'est pas indispensable Si vous lisez ce livre et mettez en pratique de nouvelles idées vous ferez un immense pas en avant Kevin Kelly ancien rédacteur en chef du magazine *Wired* Obtenir un MBA est cher et pas toujours rentable C'est ce constat qui a poussé Josh Kaufman créer le site web *PersonalMBA.com* devenu rapidement une référence comme une alternative possible aux formations proposées dans les écoles de commerce Sur son site il a partagé sa liste de lecture des meilleurs livres de business à lire et il a expliqué de manière simple les concepts et les principes connaître pour réussir sa carrière ou son entreprise Plus qu'un site web le *Personal MBA* est désormais un livre qui réunit en un seul et même volume toutes les connaissances indispensables du business gestion finance marketing vente management Que vous soyez entrepreneur ou salarié avec ce livre vous avez toutes les cartes en main pour réussir

The Personal MBA Josh Kaufman, 2011-02-03 No matter what they tell you an MBA is not essential If you combine reading this book with actually trying stuff you'll be far ahead in the business game KEVIN KELLY FOUNDING EXECUTIVE EDITOR OF WIRED Are you searching for your next challenge Are you tempted to go to business school Before you do save your money and read *The Personal MBA* Getting an MBA takes two years of your life And most of it is spent on PowerPoint presentations and outdated financial models rather than learning what it takes to run a real business *The Personal MBA* distills the most valuable lessons of the finest business school and the best business books of all time into simple memorable ideas and tools This book is all you need to learn the fundamentals of business Master concepts such as the Iron Law of the Market and the twelve forms of value and discover exactly how to apply them to transform your career After you've read *The Personal MBA* you won't be open to people telling you that you're not smart enough not insightful enough or not learned enough to do work that matters Josh Kaufman takes you on a tour of the key

ideas in business SETH GODIN AUTHOR OF PURPLE COW AND LINCHPIN *The Personal MBA 10th Anniversary Edition* Josh Kaufman, 2020-09-01 The 10th anniversary edition of the bestselling foundational business training manual for ambitious readers featuring new concepts and mental models updated, expanded and revised. Many people assume they need to attend business school to learn how to build a successful business or advance in their career. That's not true. The vast majority of modern business practice requires little more than common sense, simple arithmetic and knowledge of a few very important ideas and principles. The Personal MBA 10th Anniversary Edition provides a clear overview of the essentials of every major business topic: entrepreneurship, product development, marketing, sales, negotiation, accounting, finance, productivity, communication, psychology, leadership, systems design, analysis and operations management, all in one comprehensive volume. Inside you'll learn concepts such as The 5 Parts of Every Business You can understand and improve any business, large or small, by focusing on five fundamental topics. The 12 Forms of Value: Products and services are only two of the twelve ways you can create value for your customers. 4 Methods to Increase Revenue: There are only four ways for a business to bring in more money. Do you know what they are? Business degrees are often a poor investment, but business skills are always useful, no matter how you acquire them. The Personal MBA will help you do great work, make good decisions and take full advantage of your skills, abilities and available opportunities, no matter what you do or would like to do for a living.

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Résumé - Le Personal MBA de Josh Kaufman Les Meilleurs Résumés, 2019-04-09 NOTE IMPORTANTE: Ceci est un résumé et non l'original du livre. Si vous voulez acheter le livre, copier ce lien dans votre navigateur web: <https://amzn.to/2X2FaSL>. Un résumé libre absolument du livre de Josh Kaufman *Le Personal MBA*. Vous allez y découvrir que la meilleure chose qui puisse vous arriver est de ne pas intégrer une école de commerce pour y suivre un MBA classique. Le Personal MBA est née de l'expérience et de l'apprentissage de Josh Kaufman. Celui-ci s'est lancé dans l'écriture après s'être vu confier un poste de responsabilité chez Procter & Gamble sans pour autant avoir la formation universitaire souvent requise pour ce type de poste. Au fil du temps, il a développé la conviction qu'il était non

seulement possible mais galement souhaitable de se former soi m me d non ant ainsi la pr tention des coles de commerce qui se proclament comme un passage oblig Cet ouvrage est en quelque sorte un dictionnaire pratique qui offre un panorama simple et exhaustif des concepts l mentaires du commerce et des affaires Pr parez vous surpasser le MBA classique et d suet

Le Personal MBA Mathias Blinc, 2017-01-19 Ce livre pr sente le r sum du bestseller international de Josh Kaufman Le personal MBA The Personal MBA En 30 minutes vous pourrez comprendre des cl s pour construire votre ducation du monde des affaires qui vous permettront de r ussir professionnellement et personnellement Concept du livre Au lieu de d penser 150 000 Euros et deux ann es de votre vie obtenir un Master universitaire il est plus judicieux de se faire sa propre formation commerciale en tirant avantage de la publication des 11 000 nouveaux livres de business qui apparaissent chaque ann e et des 1 2 million de livres qui existent d j Pour obtenir une tr s bonne formation dans le monde des affaires vitez l cole et prenez la direction de votre propre ducation Il m est difficile de comprendre en quoi payer pour un Master universitaire est une d pense judicieuse de temps et d argent plut t qu une formation autodidacte s rieuse combinant la lecture de 30 ou 40 livres Seth Godin Fondamentalement tout ce que peut vous apprendre un Master en 2 ans sont les trois piliers qui vous permettront de r ussir dans le monde des affaires ces trois derniers contenant onze sujets Tout ce dont vous avez besoin est la volont d acqu rir un solide socle de connaissance et de les combiner avec des exp riences sur le terrain afin de v rifier ce qui fonctionne et ce qui ne fonctionne pas dans chacun de ces sujets et vous aurez une ducation pragmatique du monde des affaires au moins quivalent celle offerte par un programme universitaire de type Master

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les clés pour éviter cet écueil en créant son entreprise tout en minimisant les risques Dans ce livre Les trois principes incontournables pour tous les rebelles intelligents le bon scepticisme la recherche de méthodes alternatives la loi de Pareto Comment augmenter vos compétences et connaissances tout en vous amusant Des astuces pour augmenter votre QI votre motivation et votre capacité de concentration Des exemples concrets et des cas pratiques sur lesquels vous appuyer pour vous lancer dans la création d'entreprise LA STAR FRANÇAISE DE L'ENTREPRENEURIAT WEB Olivier Roland est entrepreneur depuis l'âge de 19 ans Il est l'auteur du blog Des livres pour changer de vie et a publié l'ouvrage L'art d'aller l'essentiel Leduc s de 30 000 exemplaires vendus Son livre best seller Tout le monde n'a pas eu la chance de rater ses études est devenu un classique du rayon vie professionnelle Il est suivi tous les réseaux confondus par plus de 450 000 fans convaincus par sa méthode

Éthicisation des métiers du chiffre Dela Sorsy, 2022-06-13 La sensibilité et la délicatesse des métiers du chiffre exigent non seulement un savoir un savoir faire mais aussi un savoir vivre Ce dernier relève de l'éthique et demande chaque professionnel d'avoir des qualités spécifiques dont il doit s'armer s'il veut légitimer ses interventions tout en respectant les intérêts de ses clients et de la société Cet ouvrage offre aux professionnels des métiers du chiffre de découvrir l'éthique de se familiariser avec les chartes ou codes déontologiques qui régissent leurs activités d'utiliser la méthode DARPE pour résoudre les problèmes éthiques de voir que l'éthicisation des métiers du chiffre passe par son institutionnalisation

MBA Personal. Edición especial 10o aniversario Josh Kaufman, 2011-09-15 Todo lo que necesita saber para dominar el arte del management de una manera accesible y práctica Josh Kaufman demuestra que para triunfar no es necesario pagar el dinero que vale un MBA Muchas personas dan por sentado que necesitan ir a una escuela de negocios para aprender a montar un negocio de éxito o progresar en su profesión Eso no es cierto La mayor parte de la práctica empresarial moderna requiere poco más que tener sentido común saber aritmética elemental y conocer unas cuantas ideas y principios de suma importancia MBA personal condensa los conceptos esenciales en todas las áreas de la gestión empresarial emprendimiento desarrollo del producto marketing ventas negociaci n contabilidad finanzas productividad comunicaci n psicología liderazgo diseño de sistemas análisis y dirección de operaciones Todo en un único volumen La lectura de este libro le permitirá realizar un excelente trabajo tomar buenas decisiones y sacar el máximo provecho de sus competencias sus capacidades y las oportunidades que se le presenten al margen de cómo se gane o quiera ganarse la vida Reseñas Una mina de oro de ideas valiosas y explicaciones tiles Todo emprendedor debería tener un ejemplar James Clear autor best seller de Hábitos atómicos He conocido muy pocas personas como Kaufman que dominen completamente los secretos de la eficacia David Allen autor de Organízate con eficacia Después de leer este libro nadie podrá decirle que no es lo suficientemente listo o perspicaz o que no está preparado para lograr un puesto de responsabilidad Josh hace un repaso de todos los conceptos clave en la dirección empresarial Seth Godin autor de La vaca perpetua No haga caso un MBA no es imprescindible Si además de leer este libro aplica sus conceptos logrará dar un salto en su carrera Kevin Kelly fundador y editor ejecutivo de Wired Tanto si es usted un emprendedor como si tiene

una empresa de la lista Fortune 500 este libro le ayudará a triunfar John Mang Procter Gamble *Tu propio MBA / The Personal MBA* Josh Kaufman, 2018-10-23 Todo lo que necesitas saber para alcanzar el éxito empresarial de una manera accesible y rápida sin tener que cursar un MBA Muchas escuelas de negocios se limitan a ofrecer una educación desfasada como si fueran cadenas de montaje Al cabo de dos años los recién graduados empiezan a descubrir cómo funcionan de verdad las empresas Josh Kaufman creó su propio negocio que se basa en condensar los principios básicos de la gestión empresarial y hacerlos accesibles para todo tipo de profesionales sin importar su nivel de responsabilidad o el sector en el que trabajen En *Tu propio MBA* nos comparte los conceptos esenciales de todas las áreas de la gestión empresarial de una manera fácil y dinámica para que todo aquel interesado en crear o mejorar un negocio pueda hacerlo ENGLISH DESCRIPTION Getting an MBA is an expensive choice one almost impossible to justify regardless of the state of the economy Even the elite schools like Harvard and Wharton offer outdated assembly line programs that teach you more about PowerPoint presentations and unnecessary financial models than what it takes to run a real business You can get better results and save hundreds of thousands of dollars by skipping business school altogether Josh Kaufman founded PersonalMBA.com as an alternative to the business school boondoggle His blog has introduced hundreds of thousands of readers to the best business books and most powerful business concepts of all time Now he shares the essentials of entrepreneurship marketing sales negotiation operations productivity systems design and much more in one comprehensive volume The Personal MBA distills the most valuable business lessons into simple memorable mental models that can be applied to real world challenges The Personal MBA explains concepts such as The Iron Law of the Market Why every business is limited by the size and quality of the market it attempts to serve and how to find large hungry markets The 12 Forms of Value Products and services are only two of the twelve ways you can create value for your customers The Pricing Uncertainty Principle All prices are malleable Raising your prices is the best way to dramatically increase profitability if you know how to support the price you're asking 4 Methods to Increase Revenue There are only four ways a business can bring in more money Do you know what they are True leaders aren't made by business schools they make themselves seeking out the knowledge skills and experience they need to succeed Read this book and you will learn the principles it takes most business professionals a lifetime of trial and error to master **The First 20 Hours** Josh Kaufman, 2014-05-27 What if it's possible to learn the basics of any new skill in 20 hours or less Research suggests it takes 10 000 hours to master a new skill and the earliest hours are always the most frustrating That's why it's so difficult to learn a new language play an instrument hit a golf ball or shoot great photos Josh Kaufman offers a better way His systematic approach to rapid skill acquisition shows you how to deconstruct complex skills maximize productive practice and remove common learning barriers By completing just 20 hours of focused deliberate practice you can pick up the basics in record time and have more fun along the way Chambers Global ,2004 Harvard Business School Bulletin ,1983 **MBA personal** ,2012 **Summary of The Personal MBA** Alexander

Cooper,2021-10-31 Summary of The Personal MBA Master The Art of Business A Comprehensive Summary This isn't intended to supplant the first book yet to fill in as an ally to it and give you our faithful readers an improved understanding encounter The Summary and Analysis book is an extraordinary method to underwrite your time as they uncover the brilliant chunks from every part in a concise manner In spite of the fact that we generally suggest you read the first book The Personal MBA is a book that plans to furnish you with a degree level comprehension of business without a great many dollars of obligation Josh Kaufman gives a blueprint of the business essentials needed to be financially fruitful Notwithstanding he additionally refutes legends that you need an advanced degree to do well in the business world Kaufman calls attention to that business chiefs are not made in business colleges yet by their eagerness to look for information The Personal MBA is your chance to look for business information on your own terms To be continued Here is a Preview of What You Will Get A Full Book Summary An Analysis Fun quizzes Quiz Answers Etc Get a copy of this summary and learn about the book

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